

## Guardian Product Manager – SFIA: [Level 6](#)

Salary Range	£90,000 > £120,000	Department	TBA
Location	UK/USA– Remote/Hybrid/Office based (London)	Reporting to	CEO/CTO
Hours	Full-time (37.5 hours/week) or part-time/alternate hours on request		

<p>About us</p>	<p>We have two world class software products: <b>Guardian</b> – a web based platform to track, manage and report configuration and security state across all types of IT asset (servers, desktops &amp; laptops, network, storage, applications etc.). <b>Alchemy</b> frees enterprises from running unsupported Windows and Citrix platforms by making otherwise incompatible applications run on the newest supported platforms – whether they run on-premises or in the cloud.</p> <p>Our customer reach is global and we offer unique deeply technical solutions to bring value to our Clients. Delivered via remote professional services around the globe. We work in an environment of collaboration, continuous improvement, honesty, and humility. We build customer-focused, high-quality products, relying on peer reviews, and teamwork to improve and develop ourselves in everything we do.</p> <p>Recently announced as one of the UK’s Fastest Growing Technology Companies by Deloitte, Cloudhouse is also the Preferred Partner globally for the AWS End of Support Migration Program for Windows Servers (EMP), as well as a migration partner for Microsoft’s Windows Virtual Desktop. Cloudhouse is relied upon by a number of Government departments as well as organisations across all sectors including the National Australia Bank, NASA and Centrica.</p>
<p>About the role</p>	<ul style="list-style-type: none"> <li>You will be the Global Product Manager for <a href="#">Cloudhouse Guardian</a></li> <li>The product is aimed at enterprise the Configuration Management use cases in the Domains of DevOps, Service Management, Support, Compliance, Site-Reliability and Security</li> <li>This role is about aligning requirements from our existing clients and from the wider enterprise market – defining and prioritising use cases and features for engineering.</li> <li>You will work closely with Clients, Marketing, Company Leadership and Engineering to drive future market direction, product development, and service capabilities to ensure that Guardian remains a unique and compelling offer in the market.</li> <li>The role owns the product roadmap, including the long-term vision and the near-term features schedule</li> <li>As the internal and external voice of the product, you are the products chief advocate to clients, the market, the user community and internally across the Company</li> </ul>
<p>About you</p>	<ul style="list-style-type: none"> <li>You are an expert and evangelist in at least one the enterprise domains listed above, and you understand the evolution of the market and of customer needs in that arena</li> <li>You have a clear vision for the evolution of this marketplace and are able to express both the big picture and the tactical evolution of this space</li> <li>You have experience and the mindset associated with dynamic software products</li> <li>You have relevant real-world Enterprise on-premise and Cloud experience, you are a practitioner and a strategist, familiar with appropriate standards and operating processes</li> <li>You can amass information from multiple sources and distill this into a Product Roadmap, with a clear strategy, timeline and outcome/benefit profile</li> <li>You are self-motivated and show leadership in developing and applying best practices and policies</li> <li>You understand how to build an active end user community around a product</li> <li>You help your colleagues and take time to share your knowledge and understanding with the wider team and across multiple teams you can be both a leader and a player</li> </ul>

<p>You feel at home doing these</p>	<ul style="list-style-type: none"> <li>• In the elevator giving the 90 second product pitch and at the conference presenting the market, the Guardian product and it's unique value</li> <li>• Supporting sales from first call through to renewals and upsell, preparing solutions, offers and benefits documents, including product promotional materials, success stories, technical positioning notes and other sales collateral, etc</li> <li>• Driving research and analysis of client and market requirements, and turning that into a product strategy</li> <li>• Building on the product strategy to work on a practical Roadmap for Engineering, Marketing and Sales</li> <li>• Forward thinking innovation, practically developing new ideas, concepts and features to maintain leading a market leading position for our product</li> <li>• Creating and running a user community across a Global customer base</li> <li>• Working as part of a team player, with creativity, flexibility, tenacity and empathy for all</li> </ul>
<p>These would make you stand out from the crowd</p>	<ul style="list-style-type: none"> <li>• Practical real world Experience across: DevOps, Security, Compliance, Enterprise administration and support</li> <li>• Experience of delivery and implementing software to Enterprise customers</li> <li>• A degree in the field of Computer Science or another rigorous discipline</li> <li>• Hand on expertise of On-premise and Cloud migrations and the operational management of these services.</li> </ul>
<p>Benefits</p>	<ul style="list-style-type: none"> <li>• Private medical insurance</li> <li>• Group life assurance scheme</li> <li>• Group income protection</li> <li>• Employee Assistance Programme</li> <li>• Options Scheme after 6 months</li> <li>• Regular social, activities including travel for remote employees</li> </ul>

To apply send your CV/LinkedIn URL to [recruitment@cloudhouse.com](mailto:recruitment@cloudhouse.com)